

Sales Manager

Muehlbauer Technologies s.r.o.

Place of work

Nitra region, Abroad - Others (The job requires travelling)

Contract type

full-time

Start date

ASAP

Wage (gross)

1 600 EUR/month from 1600€/month (brutto) - your final salary will be based on your experience

Information about the position

Job description, responsibilities and duties

You aim attention to the e-Mobility area with focus on Battery cell & Fuel cell technology

You attend specialist conferences and participate in national and international events and trade fairs

You build long-term customer relationships in new business areas and develop existing customer contacts across all hierarchical levels

You analyze, prepare and implement offer and tender processes

You conduct price and contract negotiations with customers and set contract terms

You provide comprehensive support for customer projects, from first contact to after sales support

70% of your tasks will involve travelling (you will spend this time abroad on customer sites or at our head office)

Employee perks, benefits

Attractive additional financial benefits such as holiday allowances and health bonus (1 extra salary)

Flexible working times depending on the respective workplace

Language courses payed by company (150 € / semester)

Regular employee interviews for individual career advancement

Multisport card

Social benefits (weddings, births, work, life anniversaries)

Employee events

Meal vouchers valued at € 5.50 / day with the option of boarding in the company

Private parking in front of the company

Information about the selection process

This position is being filled for the sister company Muehlbauer Automation s.r.o.

Requirements for the employee

Candidates with education suit the position

Follow-up/Higher Professional Education

University education (Bachelor's degree)

University education (Master's degree)

Language skills

English - Upper intermediate (B2)

The position is suitable for a fresh graduate

Yes

Personality requirements and skills

Your successfully completed degree in economy and business related areas

Your very good presentation and communication skills

Your confident and convincing appearance as a representative of our company

Your fluent written and spoken English as well as your high level of intercultural competence

Your international willingness to travel

Advertiser

Brief description of the company

Founded in 1981, the Mühlbauer Group has grown to a proven one-stop-shop technology partner for the smart card, ePassport, RFID and solar back-end industry. Further business fields are the areas of micro-chip die sorting, carrier tape equipment, as well as automation, marking and traceability systems and industry 4.0. Mühlbauer's Parts&Systems segment produces high precision components.

Contact

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